







PROVIDING DATA,
INSIGHTS, AND PRACTICAL
WISDOM TO SOLVE HR AND
FINANCE CHALLENGES.









Communication and Change Management





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- Many of the charts and information contained within this presentation, although taken from the same data set as the 2024-2025 Annual HR Systems Survey White Paper, are additional breakouts of that data.
- This presentation emphasizes specific aspects of the data from the survey or uses data that does not appear in the report but was used for the points and trends discussed during the presentation.

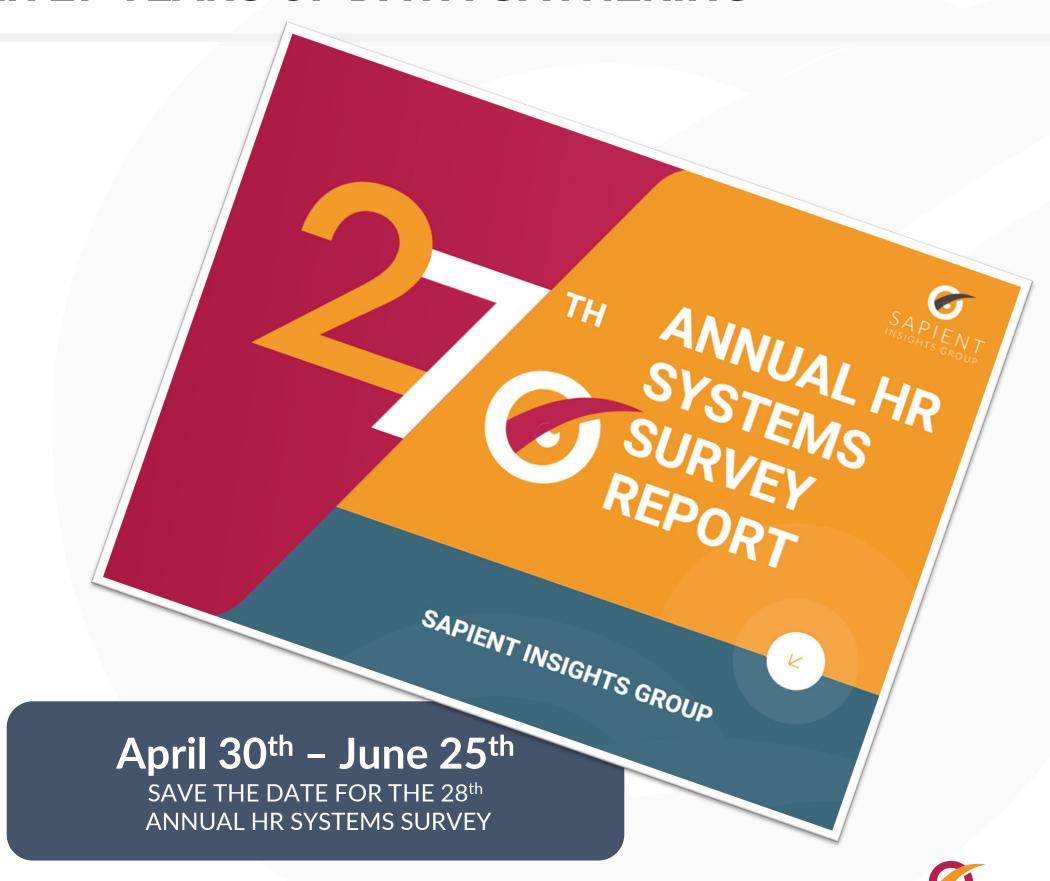


### **OUR INDUSTRY RESEARCH - OVER 27 YEARS OF DATA GATHERING**



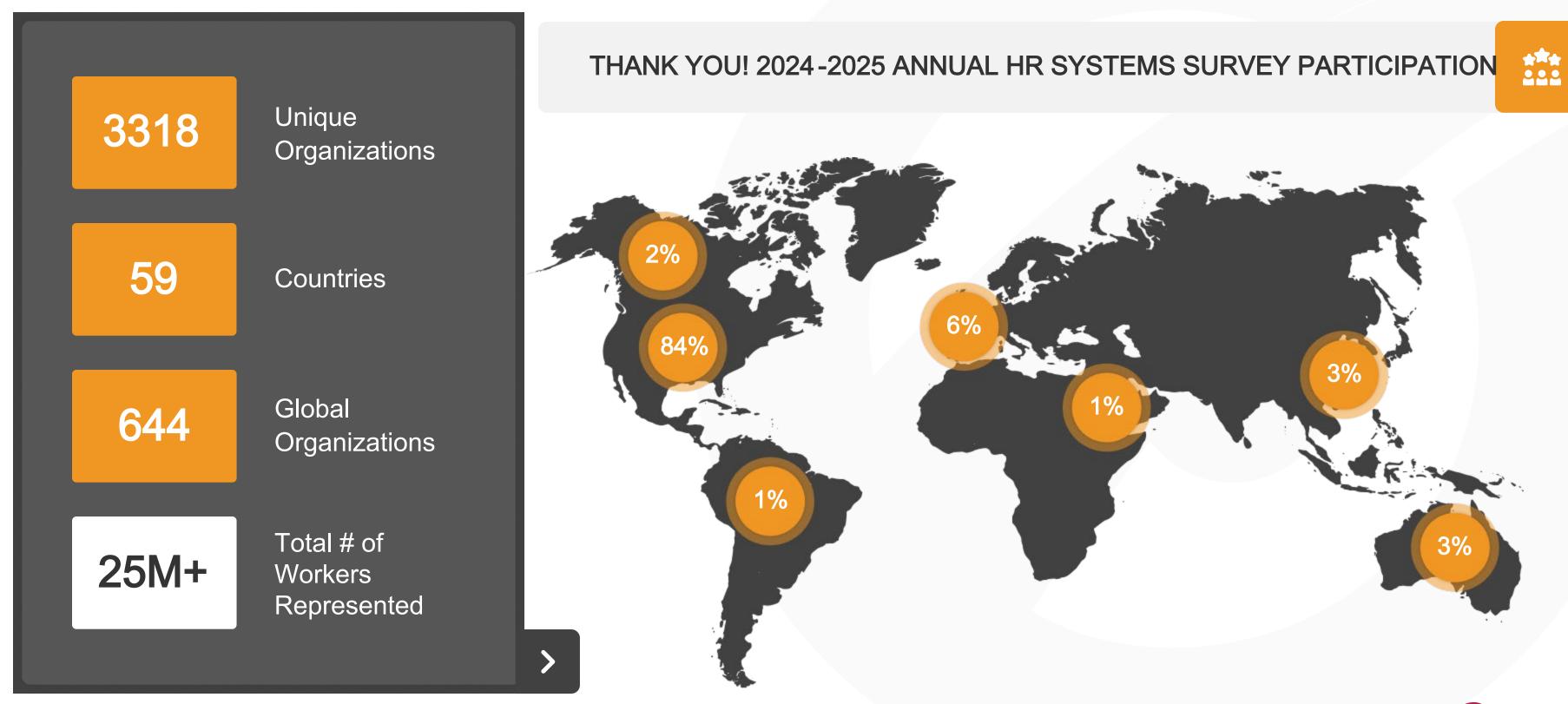
# THE MOST COMPREHENSIVE SURVEYS IN THE INDUSTRY

- Organization Outcomes, Finances, Culture
- Strategy, Process, and Structure
- All application areas, includingAnalytics
- Change, Implementation, Optimization
- Security, Data Privacy, Standards
- Vendor Landscape, VOC perceptions
- Resourcing, Expenditures, Budgets
- Emerging Technologies and Trends





## **OUR 27th YEAR AND 40% MORE USABLE DATA POINTS**





#### HOW SAPIENT INSIGHTS GROUP THINKS ABOUT RESEARCH

Living up to the notion of Best Practices is stressful!

We continually hear from clients that Best Practices are a utopian ideal that oftendoesn't seem achievable.



We prefer to think in terms of Popular Practices, Promising Practices and Proven Practices.









## INVESTING IN SKILLS MANAGEMENT IS PROVEN, BUT NOT SIMPLE

#### PROVEN PRACTICES SEE YEAR OVER YEAR OUTCOMES WITH DIFFERENT DATA SETS:

- 1 of only 7 Proven Strategic HR Practices
   Transformational Skills Management correlates to higher HR, Talent, and Business Outcomes, on average 11% Higher
- 30% invested in skills management technology, and they are 75% more likely to use HR Technology to:

  Inform the Business Strategy

2. Effective/Efficient Skills Management, increased chances of improving Organizational Innovation by 10%

35% more likely to be viewed as a Strategic HR
 Function, if the HR function has a skills management process and tool in use.

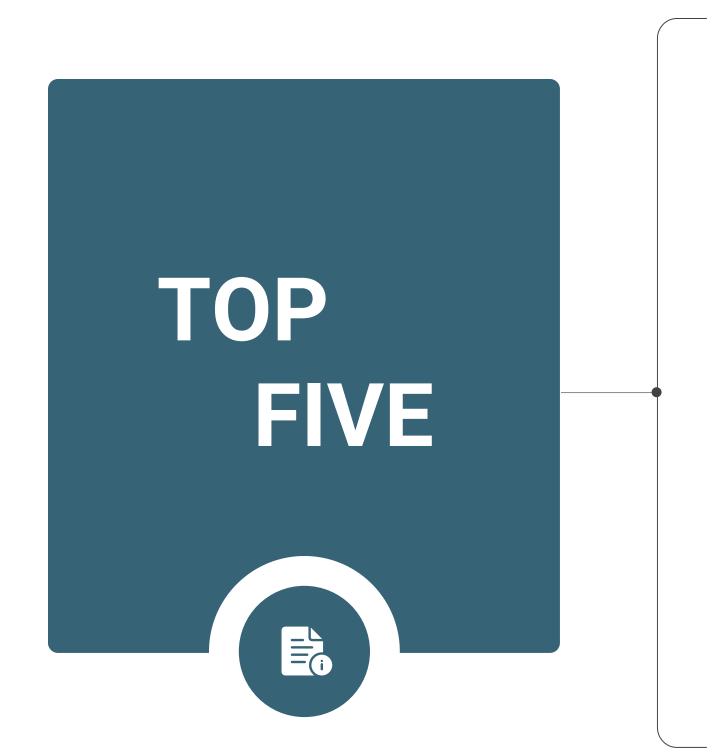


#### SKILLS MANAGEMENT

Impacts everything from enterprise outcomes to the perception of the HR Function



#### TOP FIVE TRENDS IN SKILLS MANAGEMENT CURRENT AND FUTURE STATE



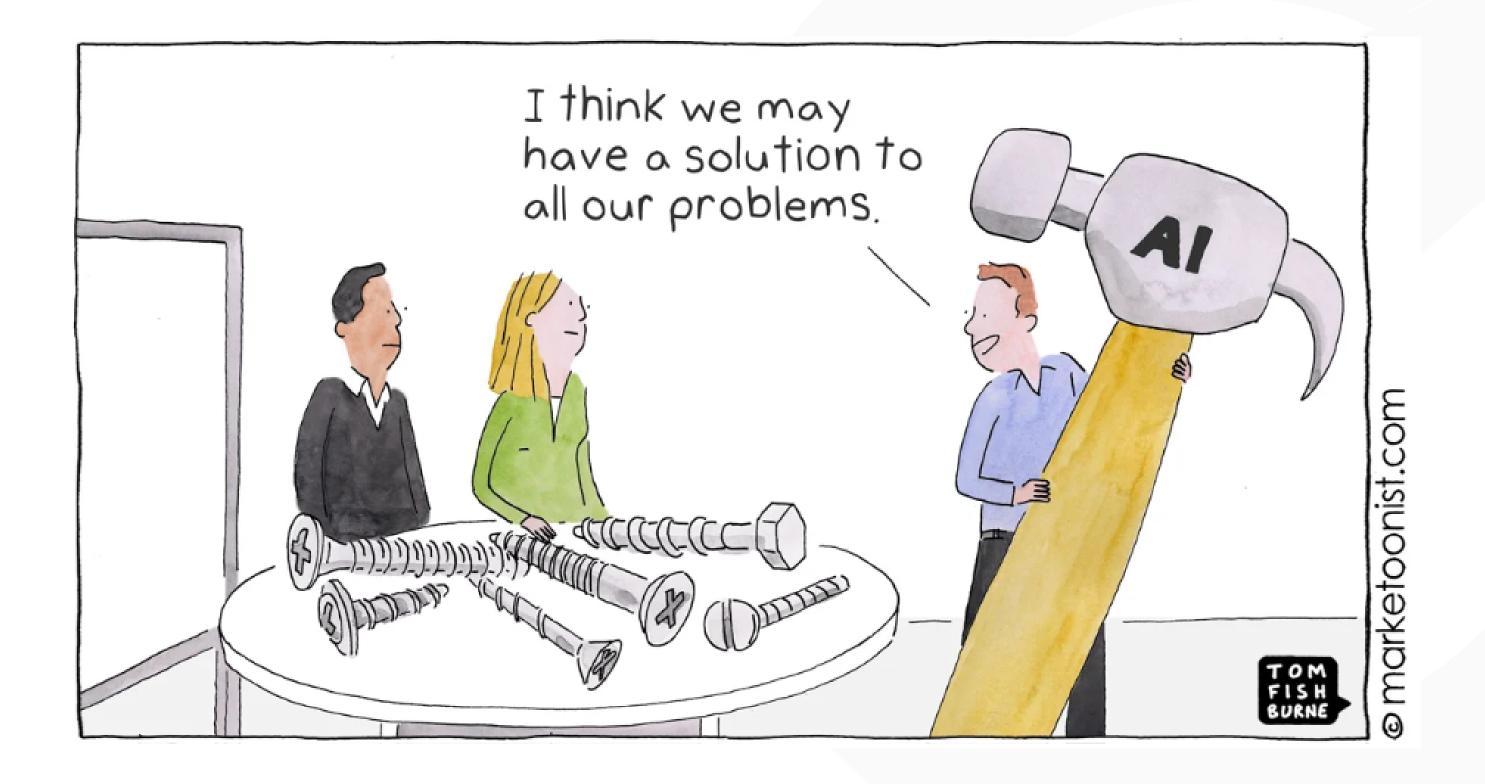
- 1. Focus on a Business Need First
- 2. Create both a Taxonomy and Ontology Strategy
- 3. Build a Skills Management Environment
- 4. Leverage AI to Get The Job Done
- 5. Build Calibration Steps into the Journey

Accessibility and ease of updating skills makes them more usable and valuable.

Government 2500+ EE



## SO WHY ARE WE STILL STRUGGLING TO MAKE THIS WORK





### WE NEED TO FIX OUR HR SYSTEMS AND DATA PROBLEMS TO MAKE AI WORK

3

Critical starting points

6

Primary HR System Categories

55

**Individual Application** Areas

60+

Possible non-HR strategies to assess 100+

Non-HR applications that need connections 600+

HR solutions with 3% or more adoption

2,750+

HR vendors tracked annually

Data

Security

## **SAPIENT INSIGHTS HR SYSTEMS ADOPTION BLUEPRINT™**

#### **LEGEND**

Data

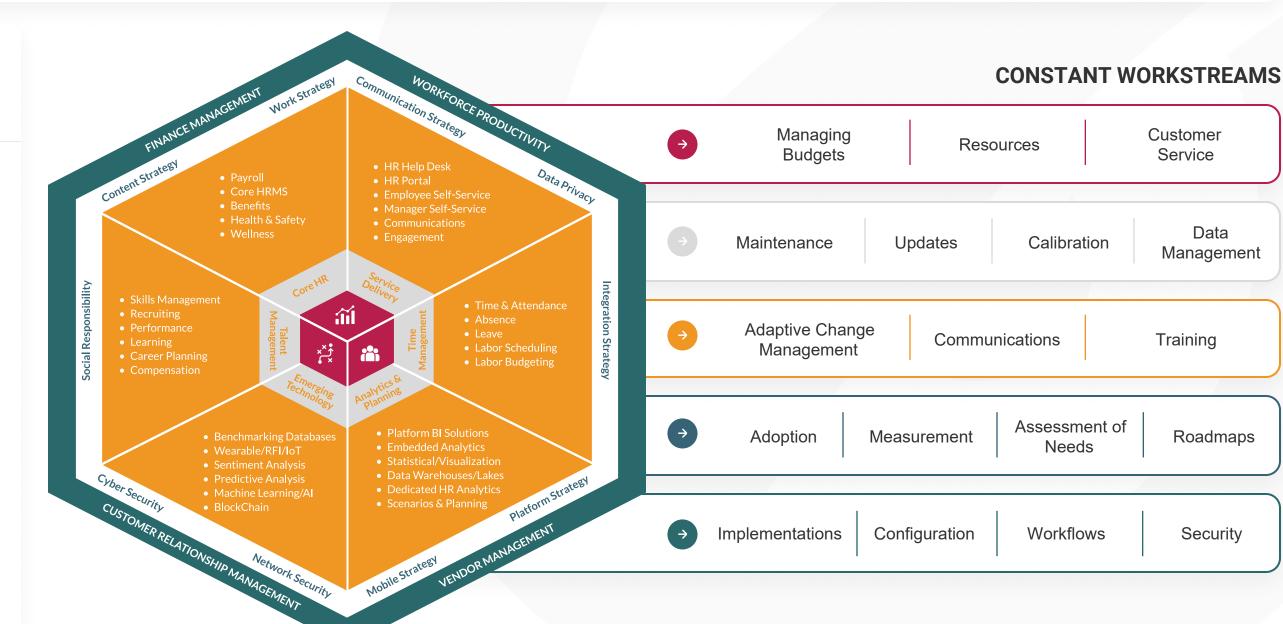


Strategy



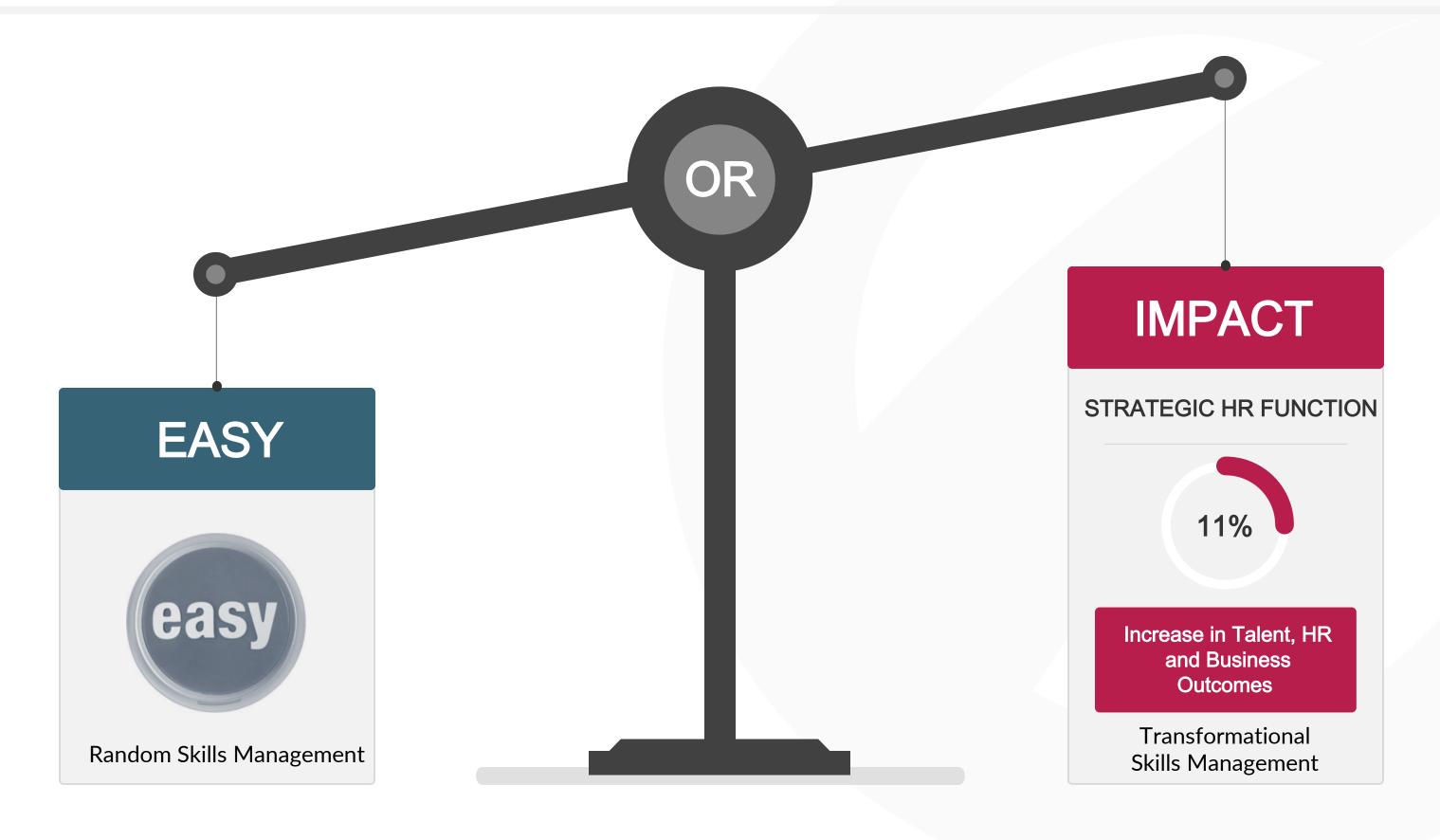
Culture

- **Guiding Principles**
- **HR System Applications**
- **Enterprise Standards**
- **Enterprise Work Applications**





## ACHIEVING OUTCOMES WITH SKILLS REQUIRES DOING THE HARD WORK





#### AN ADAPTABLE SKILLS ENVIRONMENT TAKES FOCUS AND TIME

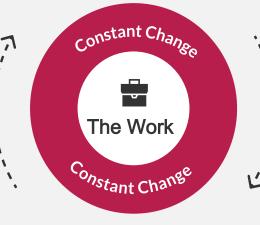
#### **Company Profile** Ħa Competency / Culture Assessment (value on Culture) Job Profile Competency Models/Job Analysis (value on Job) Start with a Business Need • We can't keep skilled Nurses? • Frontline workers need to be upskilled for a new product line. • We need to increase innovation to complete in this market. Position/Role Profile Work/Task/Team Analysis (value on Work) Employee/ Candidate Profile Skills Analysis / Assessment (value on Person)

- O Skills Taxonomy (Framework)
- Hierarchy & Thesaurus (value on associations)

- Organization Prioritized Skills
- Leadership Set, HR Validated

#### Talent Intelligence

Internal/External (value on context)



- IndustryPrioritized Skills
- Industry Set,OrganizationValidated

- Skills Ontology (Cloud)
- Relationships & Attributes (value on connections)

- Functional Skills (Al Managed)
- Employee Generated, Multi -Source Validated

#### **ACHIEVING IMPACT**

#### **VALIDATION**

- O Assessment
- O Usage
- Observed
- O Certification
- O Recency
- O Perception

#### **WORKFLOWS**

- O Hiring
- O Work Assignments
- O Development
- O Planning
- O Career
- Performance Reviews

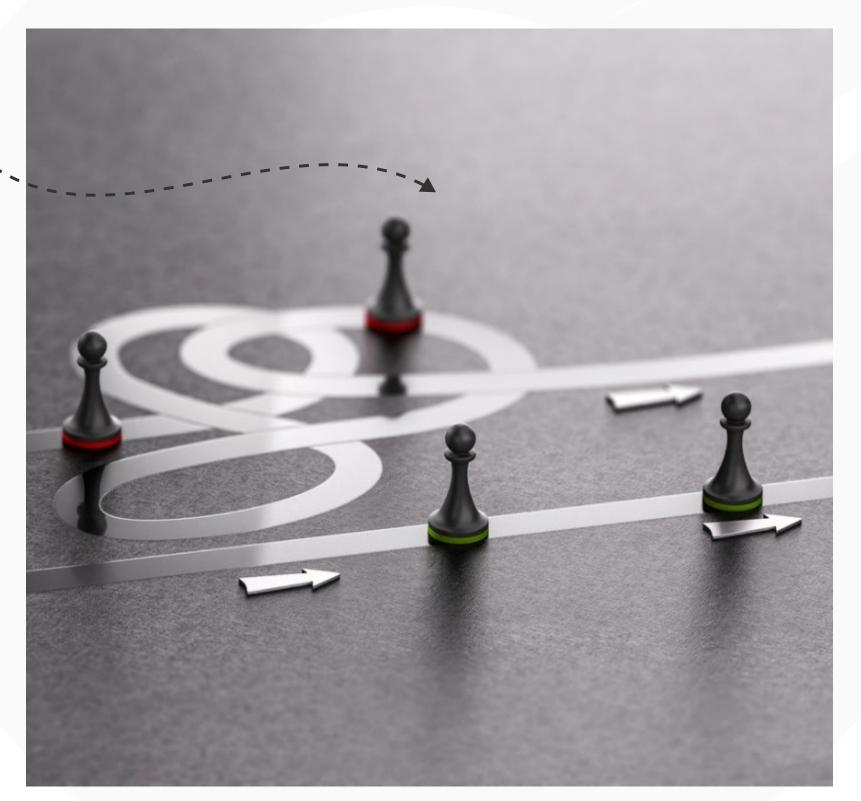
#### **OUTCOMES**

- O Metrics
- O Feedback
- O Dashboards
- O Retention
- O Performance
- O Mobility



### **GETTING STARTED IN SKILLS MANAGEMENT & A!!**

- Don't wait for the perfect setup, Get Started
- Begin with a Businessquestion and Champion- (do not make this a Learning or HR project)
- Start small, Thinkscalable, Build teams
- Embrace tailoring, leverageexisting technology and external data sets
- Be open to iterations on the process and changing decisions
- Build in calibration, maintenance, and change workflows
- Change management isn't a program
  - o Define the WIFM for all stakeholders
  - Address adjacent process changes internal mobility, job descriptions, learning



For a conversation on how to get your skills journey started, reach out to us at Research@SapientInsights.com



### **KEEP ENGAGING!**

## Over 25 years of continuous data gathering

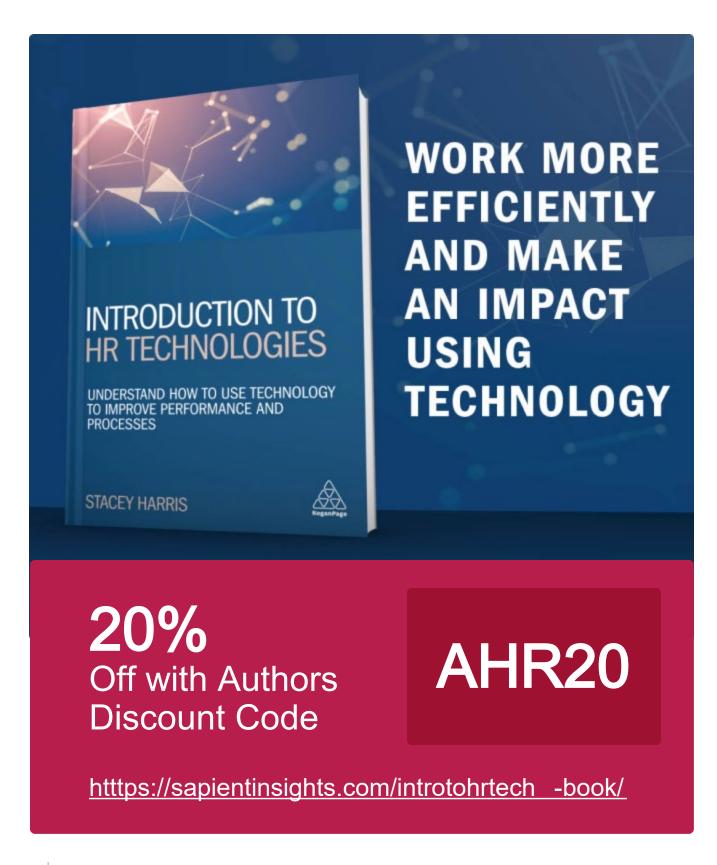
- Strategy, Process, and Structure
- Core HR and Service Delivery Applications
- Time and Talent Management Applications
- Analytics and Planning Applications 0
- Emerging Technologies and Innovations 0
- Voice of the Customers, Vendor Landscapes 0
- Continuous Change Management Efforts
- Selection, Implementation, Maintenance
- HR Systems Expenditures and Resourcing
- HR, Talent, and Business Outcomes and Impact

Join Sapient Insights' **Research Center** 

**Download** The Research 28th Annual Survey



## **KEEP LEARNING!**







**LinkedIn Article:** 

Why HR Technology Really Matters



## **KEEP LISTENING!**













## **THANK YOU!**







